

CONTACT INFORMATION

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ELYSIEN

PRIVATE WEALTH & REAL PROPERTY

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Fee-Only Real Estate Program

FOUR COMPENSATION STRUCTURES TO FIT OUR CLIENTS' NEEDS

Our fee-only real estate programs remove the conflicts of interest found in traditional real estate brokerage firms. Our services provide an unparalleled level of accountability and transparency to each of our clients and their real estate needs. We do not accept commissions or third-party incentives. Our fee structure is based upon what's most important to you.

1 TRADITIONAL MODEL
For this model, our fee is 3 percent of the final sales price, due at the time of closing for the property. This model provides our clients the ability to retain more cash on-hand until closing, and can be offset by contributions from the seller.

2 HYBRID FEE MODEL
This model provides a balance of cash retention and cost savings. Our fee is 2.5 percent of the final sales price. As a result, 50% of the fee is due upfront, at the time of Representation Contract, based upon your estimated purchase price. Then, the balance is due at closing. Any excess fees will be credited to your account at closing. And, any compensation offered by the seller will be deducted from your purchase price.

3 FEE-ONLY MODEL
This model gives our clients the utmost cost-savings opportunity. Our fee is 2.0 percent of the final sales price, due upfront at the time of Services Representation Contract. It is based upon your estimated purchase price. Any excess in fees will be credited to your account at closing. And, any compensation offered by the seller will be deducted from your purchase price.

4 PREFERRED CLIENT MODEL
Designed for our wealth management clients, all investors with a minimum of \$500,000 in investment, retirement, trust or private banking account(s) with Elysien Private Wealth are considered qualified. As one of many benefits, all such clients are offered a modified fee-only package. Similar to the package outlined above, except that our fee is 1.5 percent of the final sales price, due upfront at the time of Services Representation Contract. Contact Elysien Private Wealth for full program qualifications at: (702) 375-7733.

* See complete terms and conditions for all real estate programs in the Elysien Fee-Only Contract. All elections subject to approval by Elysien.

Client Elections

Model Selected: _____ Estimated Purchase Price: _____

Total Compensation Owed Elysien: _____ Due Today: _____ Due at Closing: _____

Client Name 1: _____ Client Name 2: _____

Client Signature: _____ Client Signature: _____

Elysien Signature: _____ Date: _____